



September, 2016 Investment Performance

The externally compiled investment performance¹ results for the periods ended 30 September 2016 for The Community Foundation for Greater New Haven's trustee banks each operating under the Resolution and Declaration of Trust.

The investment performance figures, market benchmarks, and variances against a market benchmark^{3,4} are expressed as percentages, annualized for periods of one year or longer, and where:

- “**Blue**” highlight denotes performance above the market benchmark;
- “**Green**” highlight denotes the market benchmark for performance measurement; and
- “**Red**” highlight denotes performance below market benchmark;
- Where: “()” is a negative number.

| | -----Annualized Total Return (%)----- | | | | | | |
|--------------------------------------|---------------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|--------------------------|-------------------------------------|
| | <u>CYTD</u> | <u>Trailing 1 years</u> | <u>Trailing 3 years</u> | <u>Trailing 5 years</u> | <u>Trailing 7 years</u> | <u>Trailing 10 years</u> | <u>Since Inception</u> ² |
| Bank of America | 5.5 | 8.8 | 5.1 | 9.2 | 8.1 | 5.8 | 7.7 |
| Market Benchmark ³ | 7.1 | 10.8 | 6.0 | 9.3 | 7.9 | 5.2 | 7.9 |
| Wells Fargo | 4.5 | 8.1 | 3.8 | 7.7 | 6.5 | 4.2 | 7.8 |
| Market Benchmark ⁴ | 6.3 | 10.0 | 5.8 | 9.2 | 7.8 | 5.6 | 8.1 |
| Actual vs. Benchmark | | | | | | | |
| First Niagara | 7.9 | 11.8 | 7.0 | 10.9 | 7.8 | n/a | 6.4 |
| Market Benchmark ⁵ | 7.1 | 11.5 | 7.7 | 11.5 | 9.8 | | 5.5 |
| Actual vs. Benchmark | | | | | | | |

¹ Investment data was externally reviewed and reported on 20 October 2016 by Colonial Consulting LLC, New York, NY. Past performance is no indication of future results. The materials are provided for information purposes only, and do not constitute investment advice or an offer or solicitation to buy or sell any security or investment product. Returns are calculated by Colonial Consulting, LLC, NY, NY, and are presented net of fees. Net of fees are calculated net of third-party investment management fees. The investment management fees utilized in the net of fees calculation is based on the actual investment fees incurred by each fund in the composite.

² The inception date of January 1, 1995, or 21.75 years, pertains to Bank of America and Wells Fargo. First Niagara's inception date was May 31, 2007, or 9.33 years.

³ The market benchmark is equal to the rate of return produced by specific market indices representing the asset classes contained in the asset allocation model, with such market indices weighted in accordance with that model. The current market benchmark includes: 22.5% S&P 500 Index, 17.5% MSCI EAFE, 10% HFRI Hedged Equity, 10% HFRI Fund of Funds, 6% Citigroup Inflation Linked, 5% S&P 500 Index +5%, 5% MSCI Emerging Market, 5% JP Morgan EMBI Plus, 5% Russell 2000, 5% NCREIF Real Estate, 5% Citigroup World Government Bond, and 4% Barclays Long Treasury Index.

⁴ The market benchmark is equal to the rate of return produced by specific market indices representing the asset classes contained in the asset allocation model, with such market indices weighted in accordance with that model. The current market benchmark includes: 50% MSCI AC World, 20% HFRI Fund of Funds, 10% CPI + 5%, 5% JP Morgan EMBI Plus, 5% Citigroup World Government Bond, and 5% Barclays Long Treasury, and 5% Citigroup Inflation Linked.

⁵ The market benchmark is equal to the rate of return produced by specific market indices representing the asset classes contained in the asset allocation model, with such market indices weighted in accordance with that model. The current market benchmark includes: 53% S&P 500 Index, 5% MSCI EAFE, 30% Barclay's Government/Corporate Index, 7% S&P Mid-cap Index, 3% Russell 2000 Index, and 2% MSCI Emerging Market Index.