

Nonprofit Finance Fund
2010 State of the Nonprofit Sector Survey
 Connecticut, excluding Arts
 March 2010



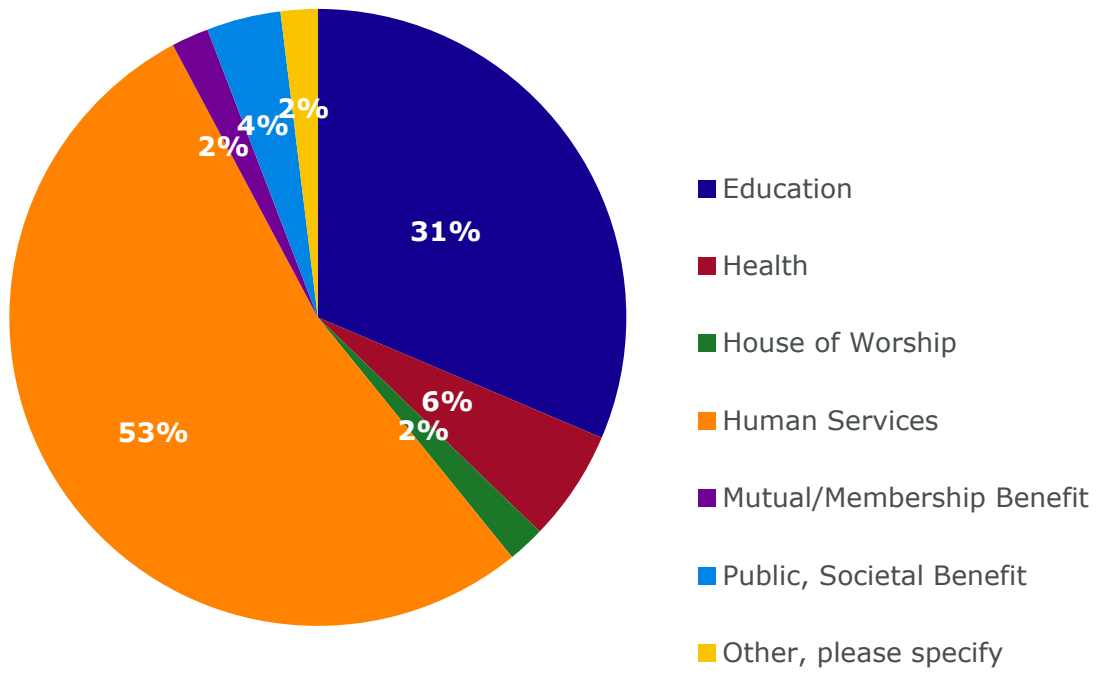
| Question 1: In what state is your organization headquartered? | | |
|---|------|--------|
| AK | - 0 | - 0% |
| AL | - 0 | - 0% |
| AR | - 0 | - 0% |
| AZ | - 0 | - 0% |
| CA | - 0 | - 0% |
| CO | - 0 | - 0% |
| CT | - 51 | - 100% |
| DC | - 0 | - 0% |
| DE | - 0 | - 0% |
| FL | - 0 | - 0% |
| GA | - 0 | - 0% |
| HI | - 0 | - 0% |
| IA | - 0 | - 0% |
| ID | - 0 | - 0% |
| IL | - 0 | - 0% |
| IN | - 0 | - 0% |
| KS | - 0 | - 0% |
| KY | - 0 | - 0% |
| LA | - 0 | - 0% |
| MA | - 0 | - 0% |
| MD | - 0 | - 0% |
| ME | - 0 | - 0% |
| MI | - 0 | - 0% |
| MN | - 0 | - 0% |
| MO | - 0 | - 0% |
| MS | - 0 | - 0% |
| MT | - 0 | - 0% |
| NC | - 0 | - 0% |
| ND | - 0 | - 0% |
| NE | - 0 | - 0% |
| NH | - 0 | - 0% |
| NJ | - 0 | - 0% |
| NM | - 0 | - 0% |
| NY | - 0 | - 0% |
| OH | - 0 | - 0% |
| OK | - 0 | - 0% |
| OR | - 0 | - 0% |
| PA | - 0 | - 0% |
| RI | - 0 | - 0% |
| SC | - 0 | - 0% |
| TN | - 0 | - 0% |
| TX | - 0 | - 0% |
| VA | - 0 | - 0% |
| VT | - 0 | - 0% |
| WA | - 0 | - 0% |
| WI | - 0 | - 0% |

| | | |
|--------------|-------------|---------------|
| WV | - 0 | - 0% |
| WY | - 0 | - 0% |
| Total | - 51 | - 100% |

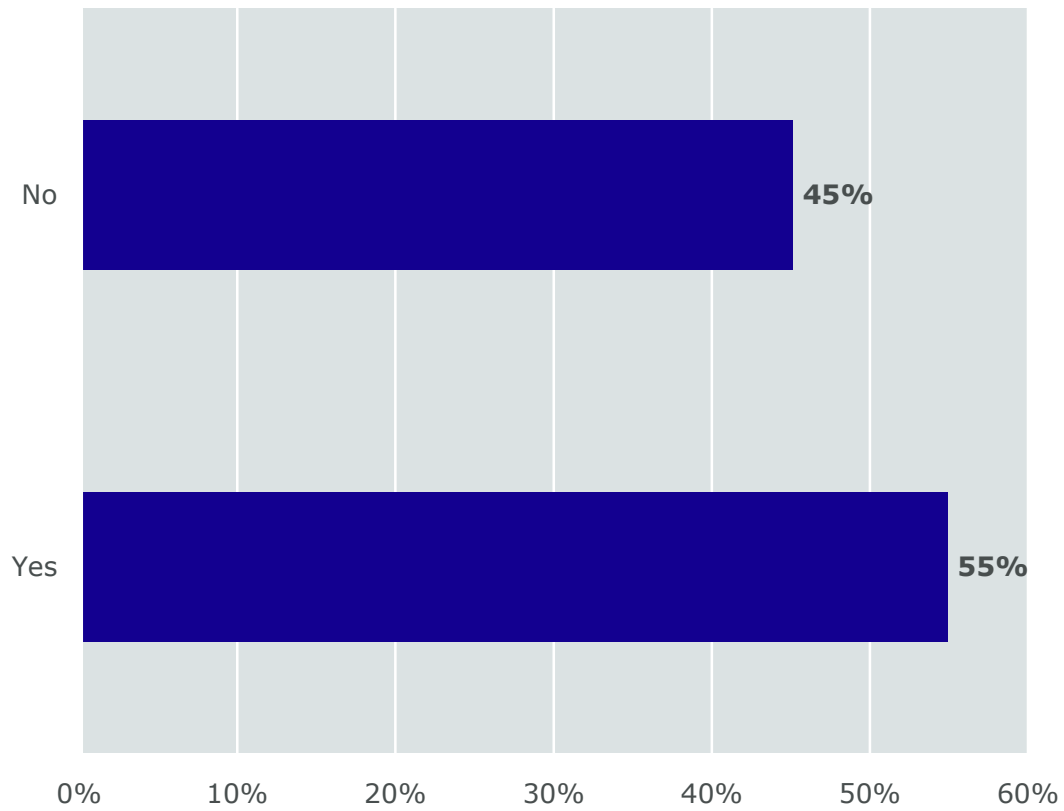
Question 2: In what zip code is your organization headquartered?

Question 3: What type of organization are you?

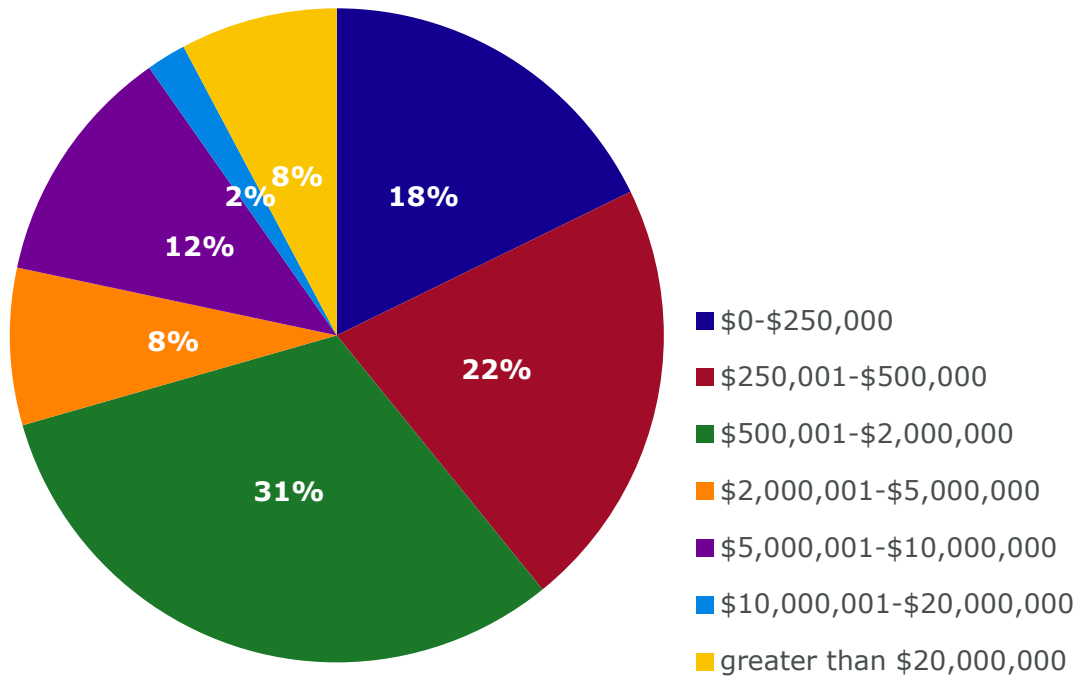
Sector Breakdown



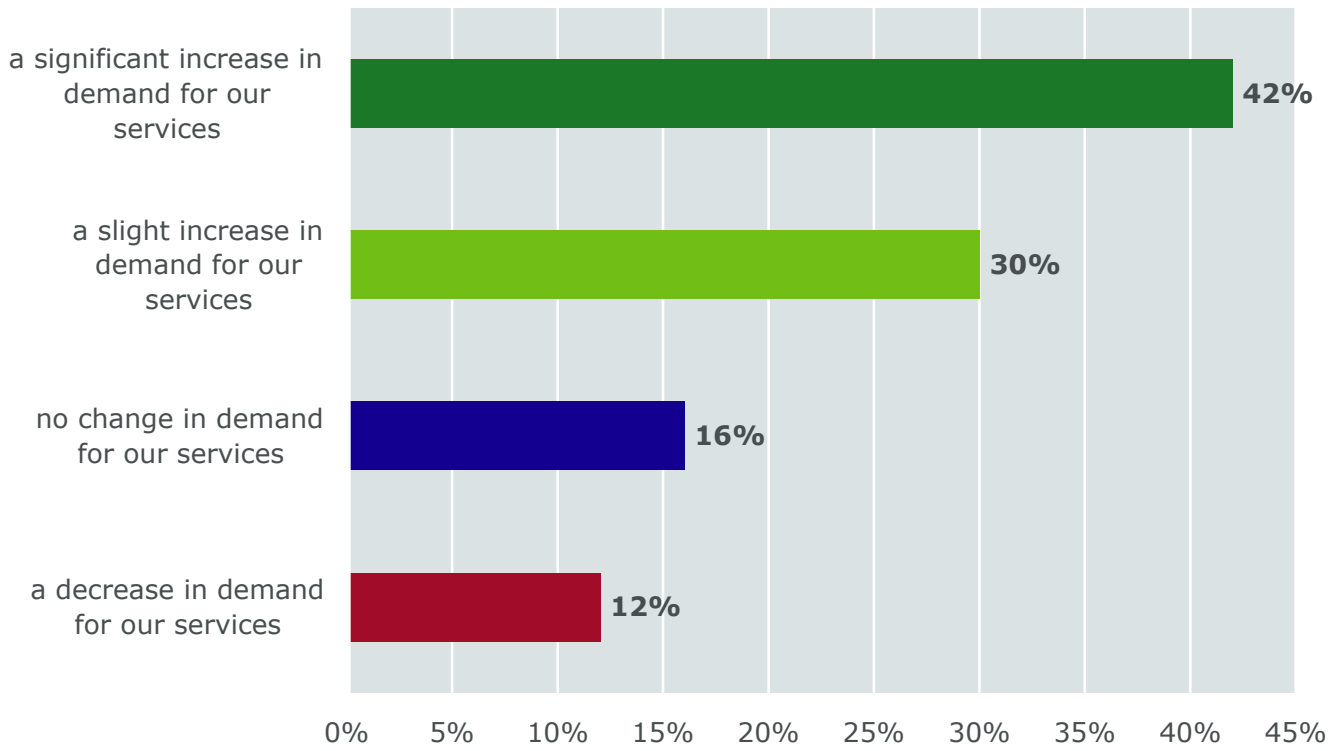
Are you a "lifeline" organization?



Most respondents from small- to mid-sized nonprofits

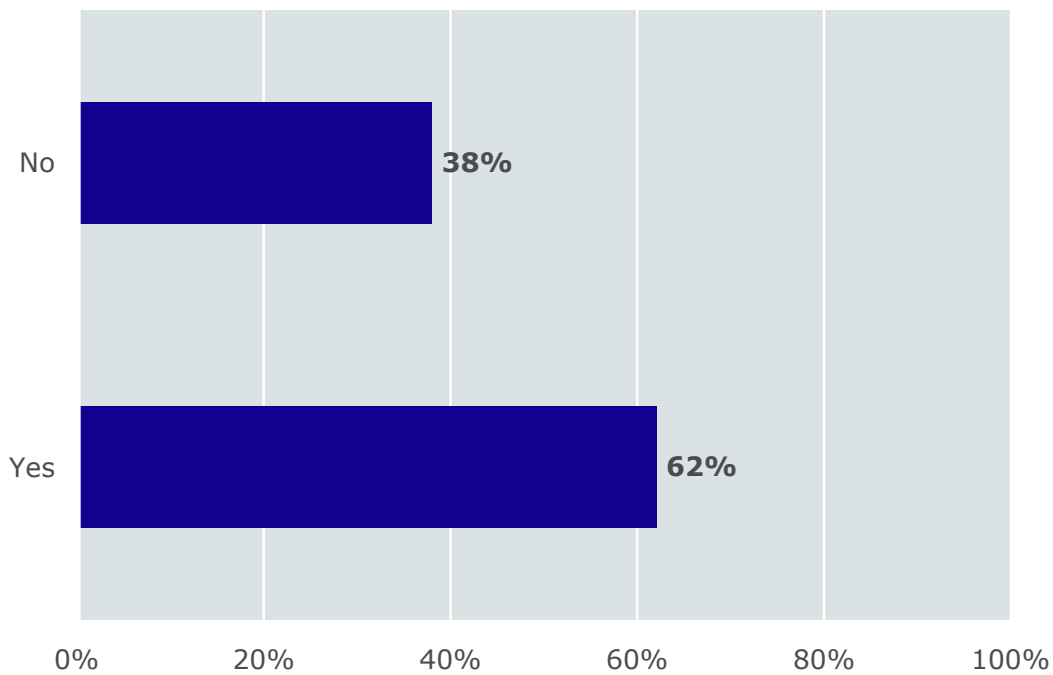


In 2009 we experienced:



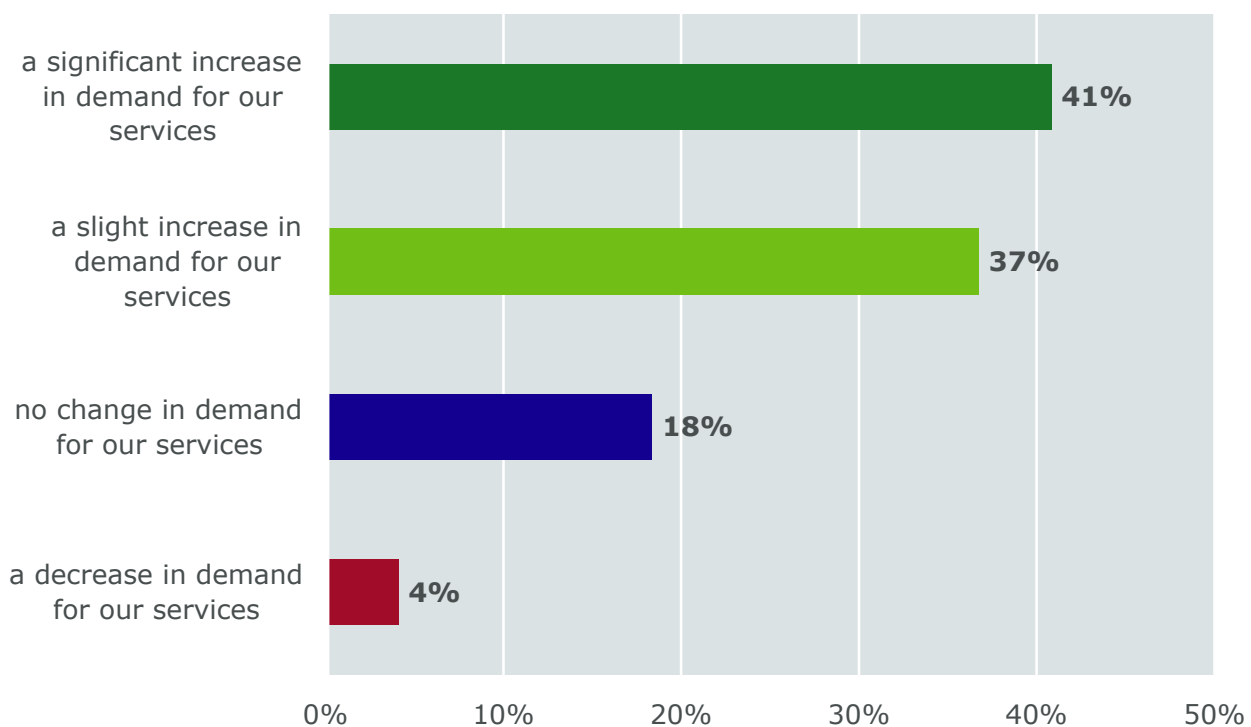
Question 7: In 2009, were you able to fully meet demand for your services?

In 2009, were you fully able to meet demands for service?



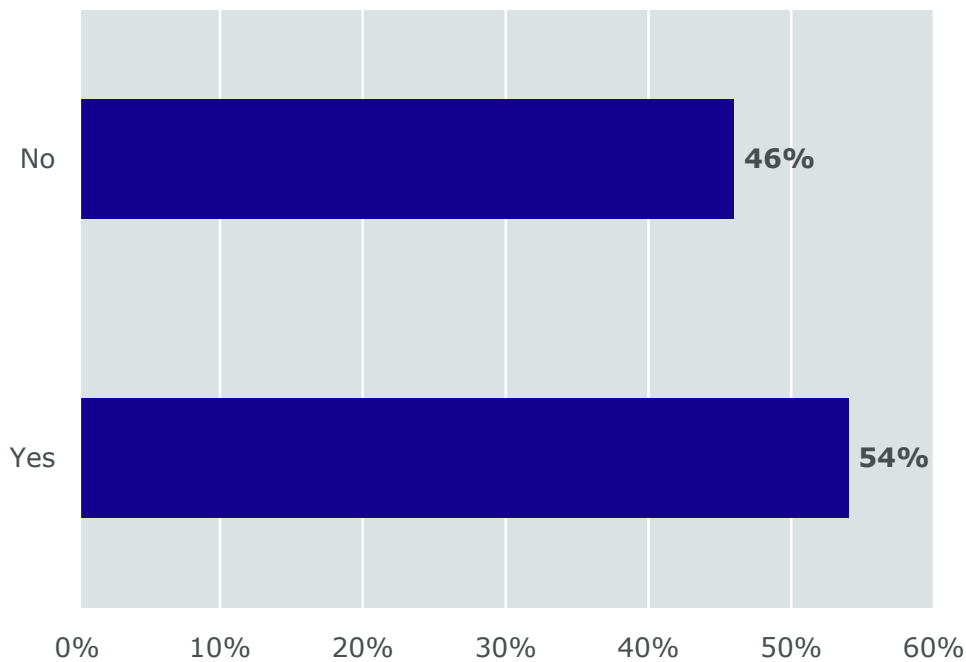
Question 8: In 2010, we anticipate:

Anticipated for 2010:



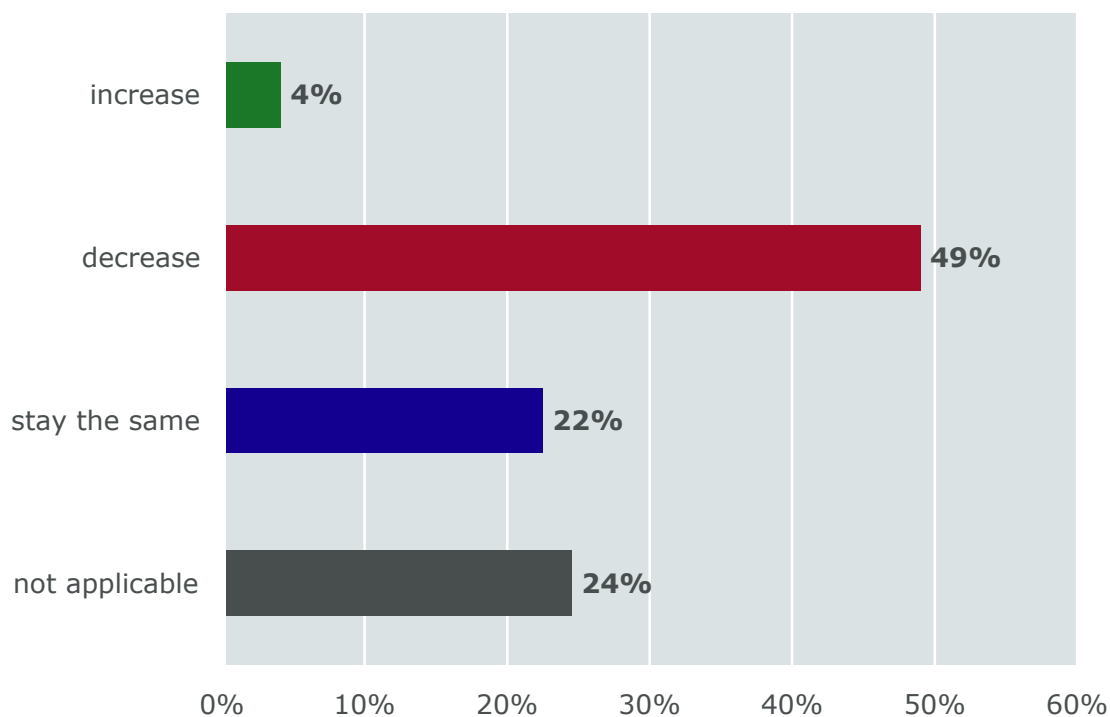
Question 9: In 2010, do you anticipate that you will be able to fully meet demand for your services?

Able to meet demand for service in 2010?



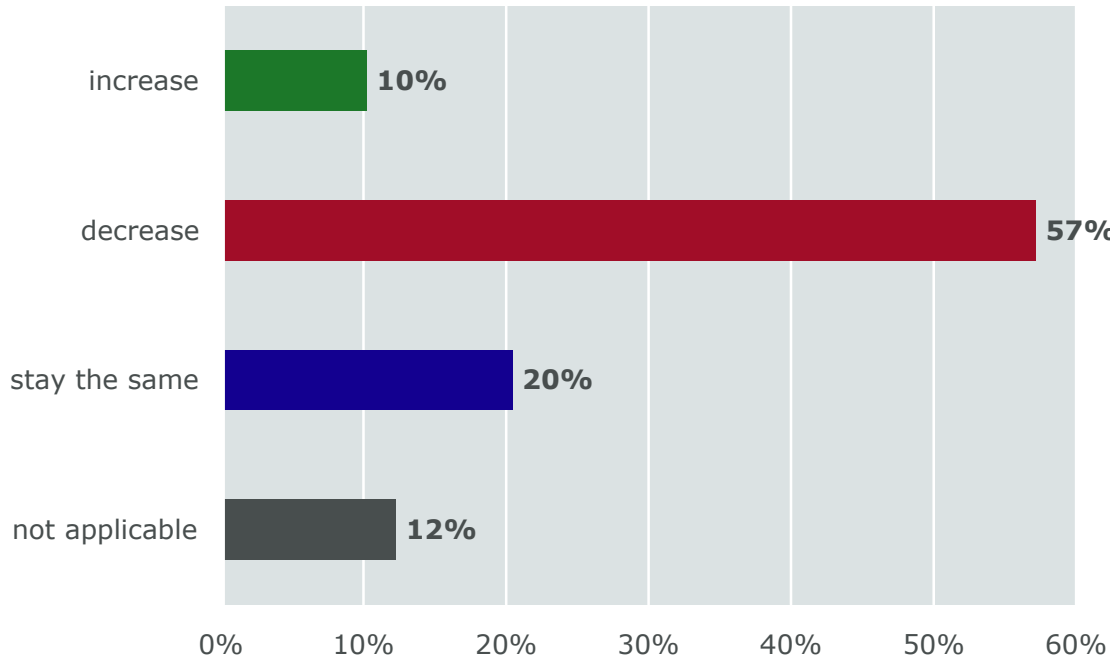
Question 10: Government revenue will:

Government revenue will:



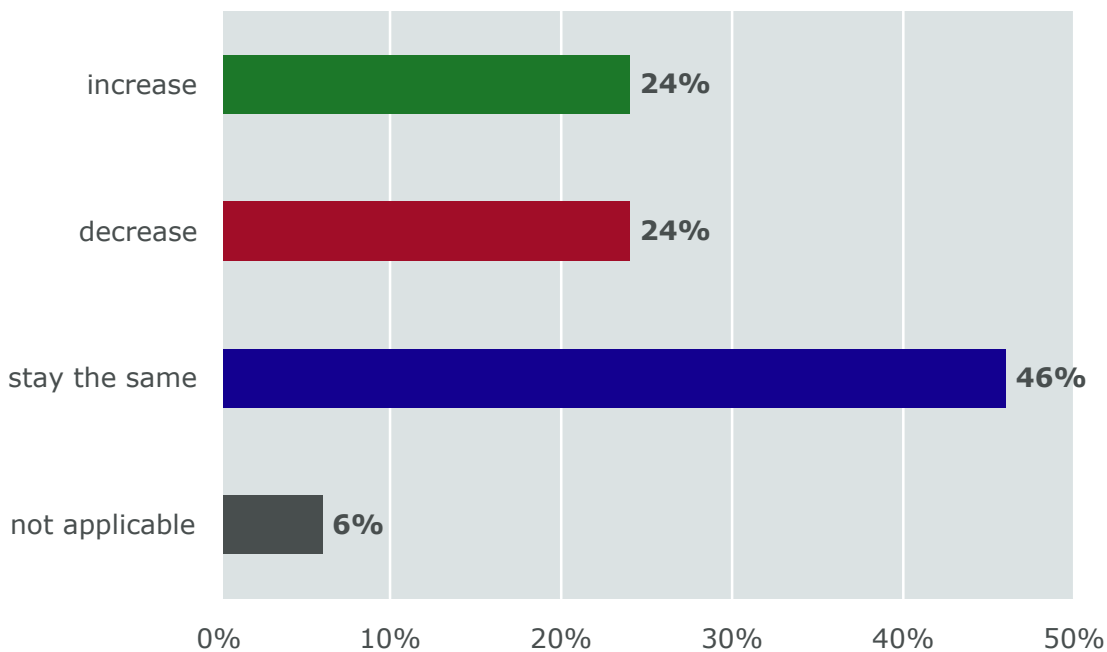
Question 11: Foundation, United Way, and federation revenue will:

Foundation, United Way and federation revenue will:



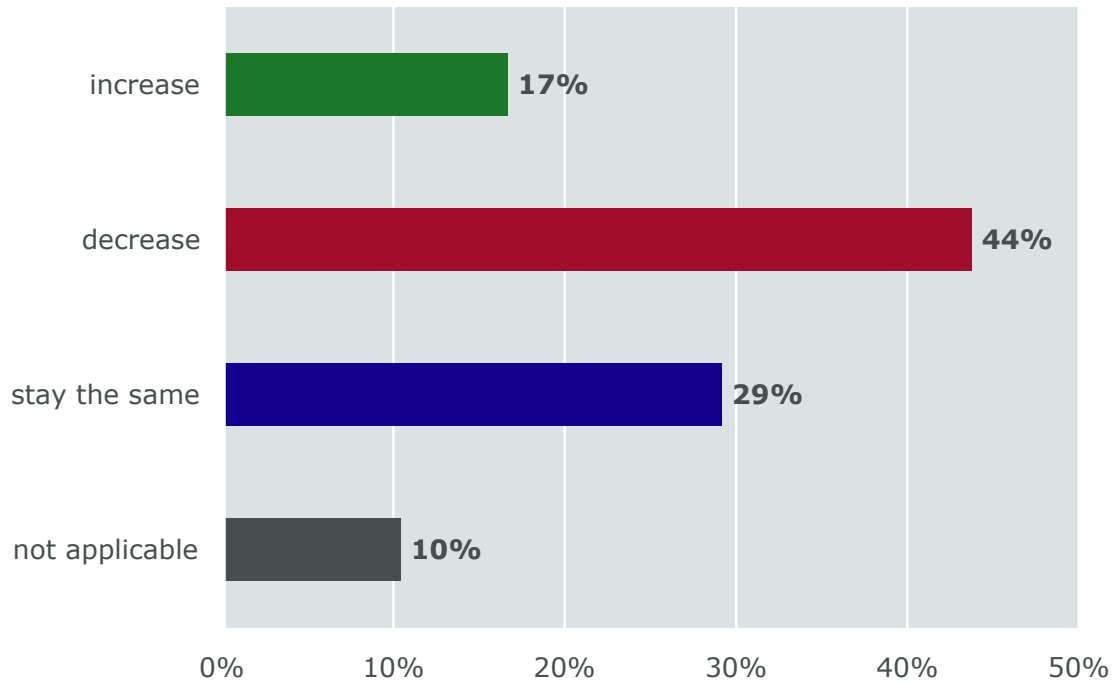
Question 12: Individual & board member revenue will:

Individual & Board member revenue will:



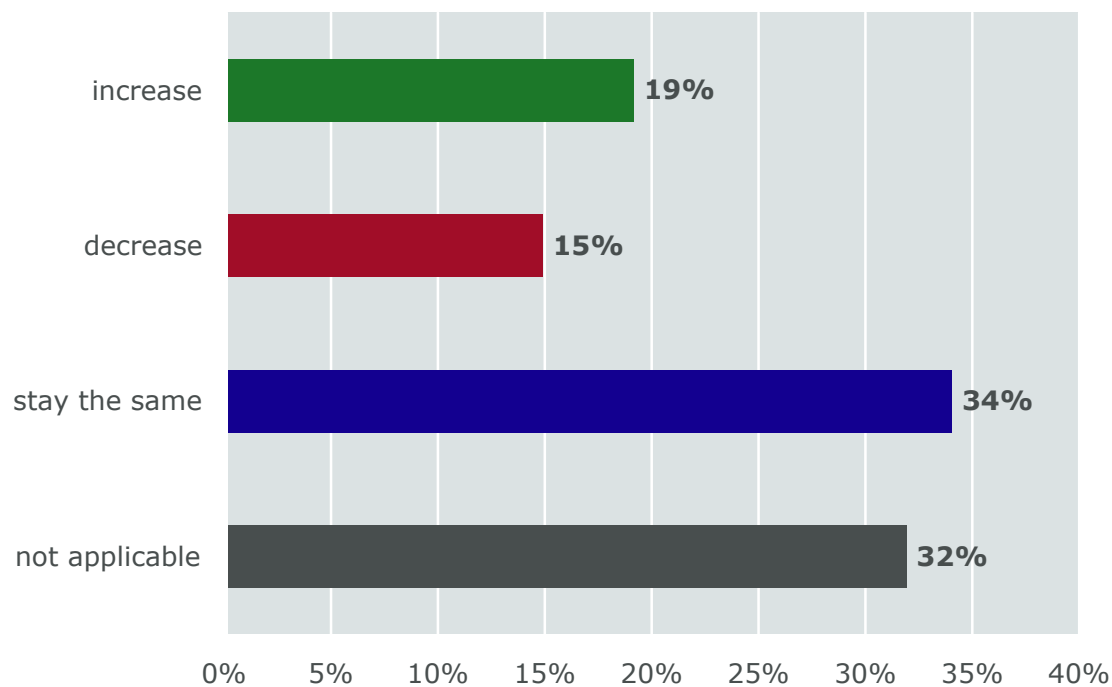
Question 13: Corporate giving & sponsorship revenue will:

Corporate giving and sponsorship will:



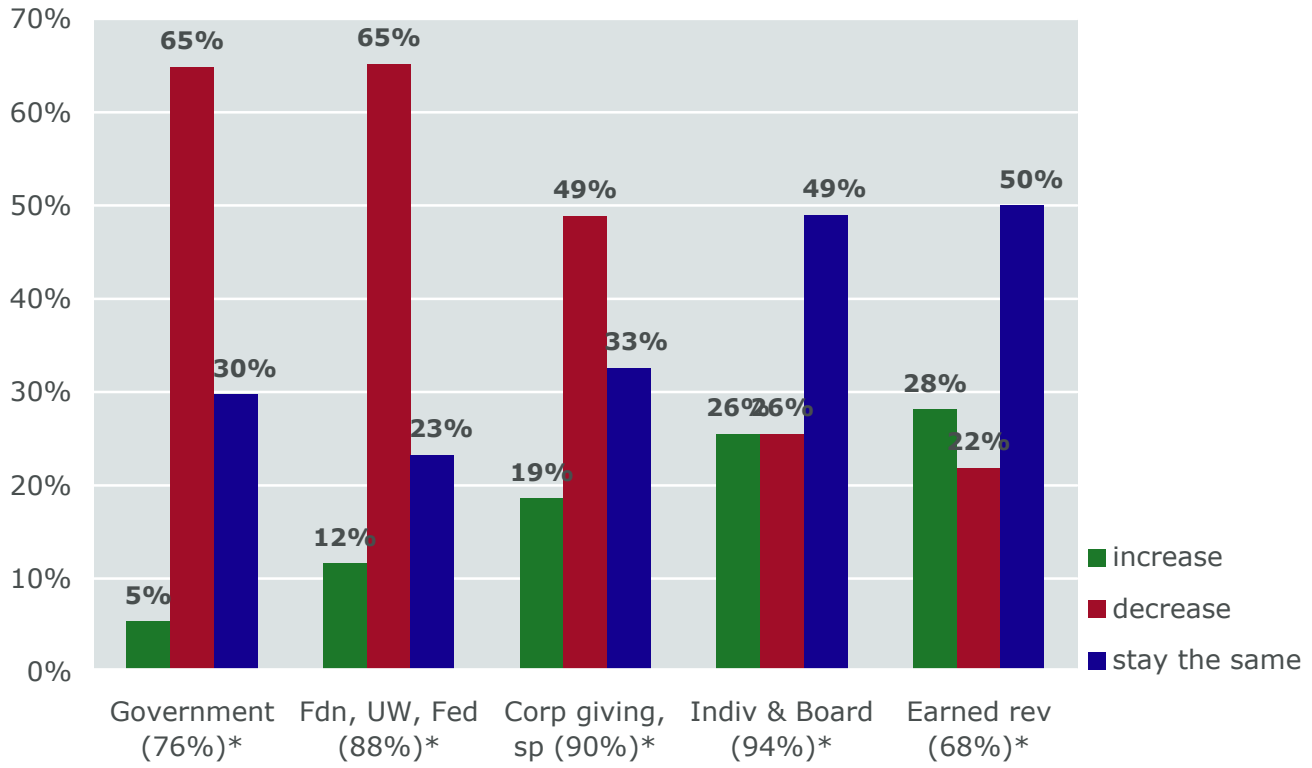
Question 14: Revenue from tickets, fees, or other earned revenue will:

Earned revenue will:



2010 Revenue Expectations

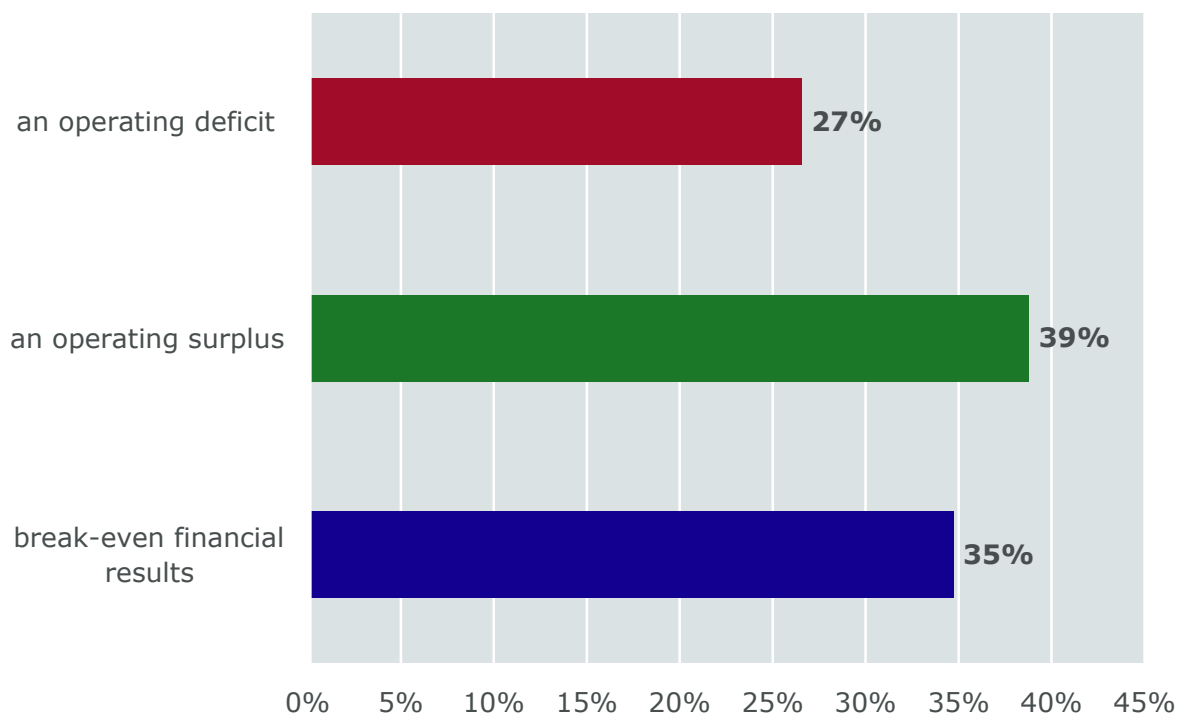
Excludes 'Not Applicable' Responses



*Percentage of respondents receiving revenue from this source. Figures shown in the graph exclude responses marked "Not Applicable" for this question.

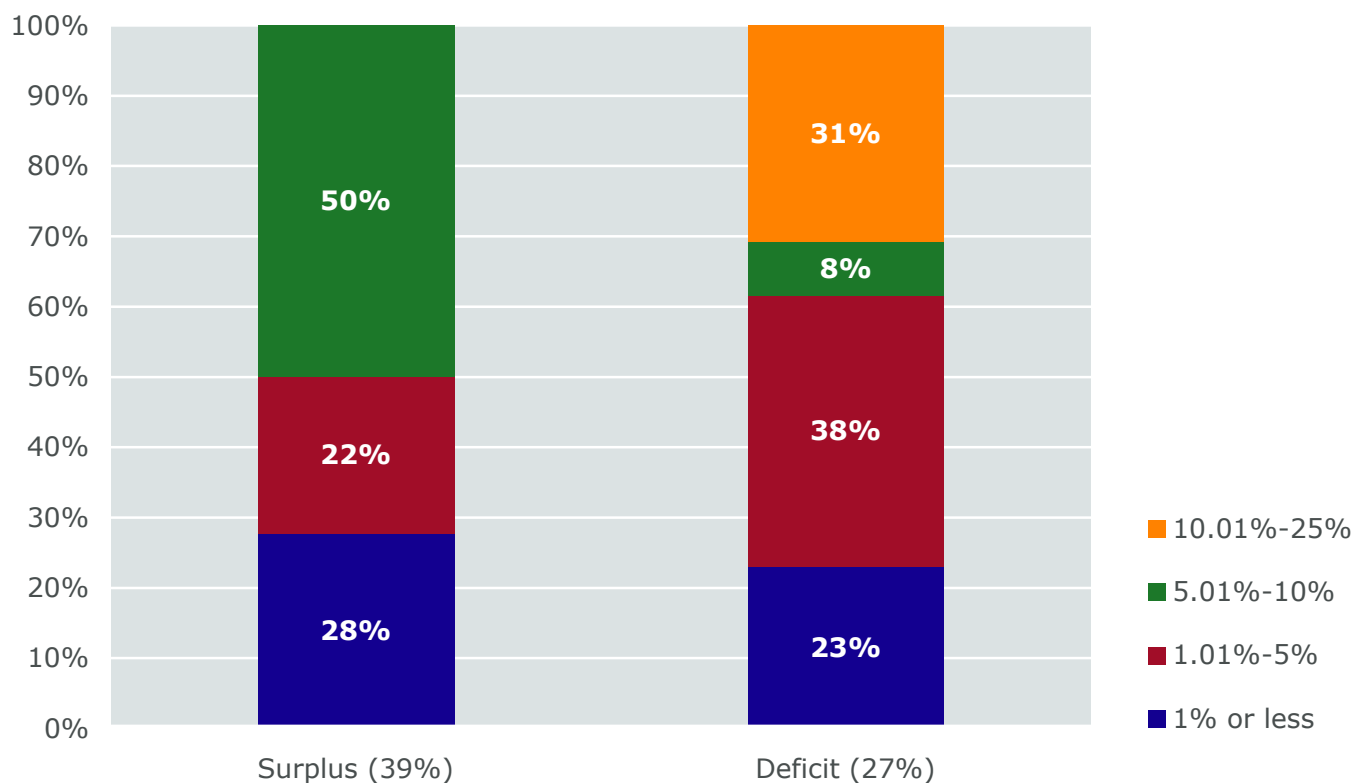
Question 15: We finished our fiscal year ending in 2009 with:

Finished FY 2009 with:



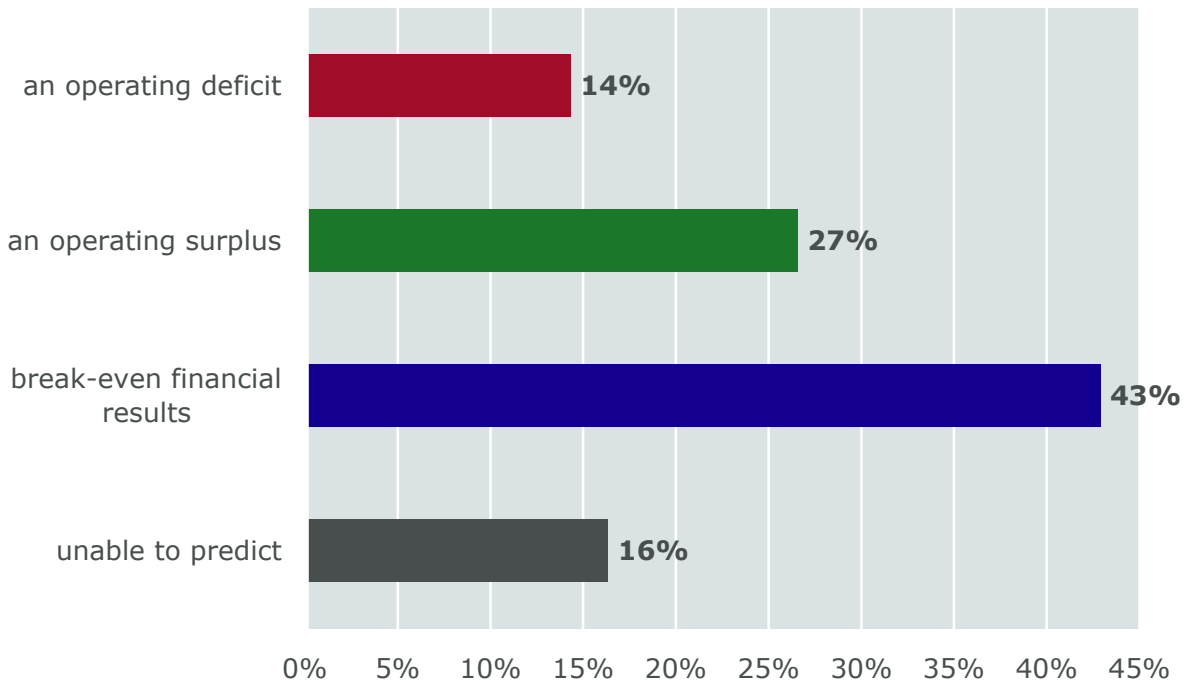
Question 16: If you finished your fiscal year ending in 2009 with a deficit or surplus, please approximate it as a percent of annual expense:

2009 Surplus/(Deficit) as % of Expenses



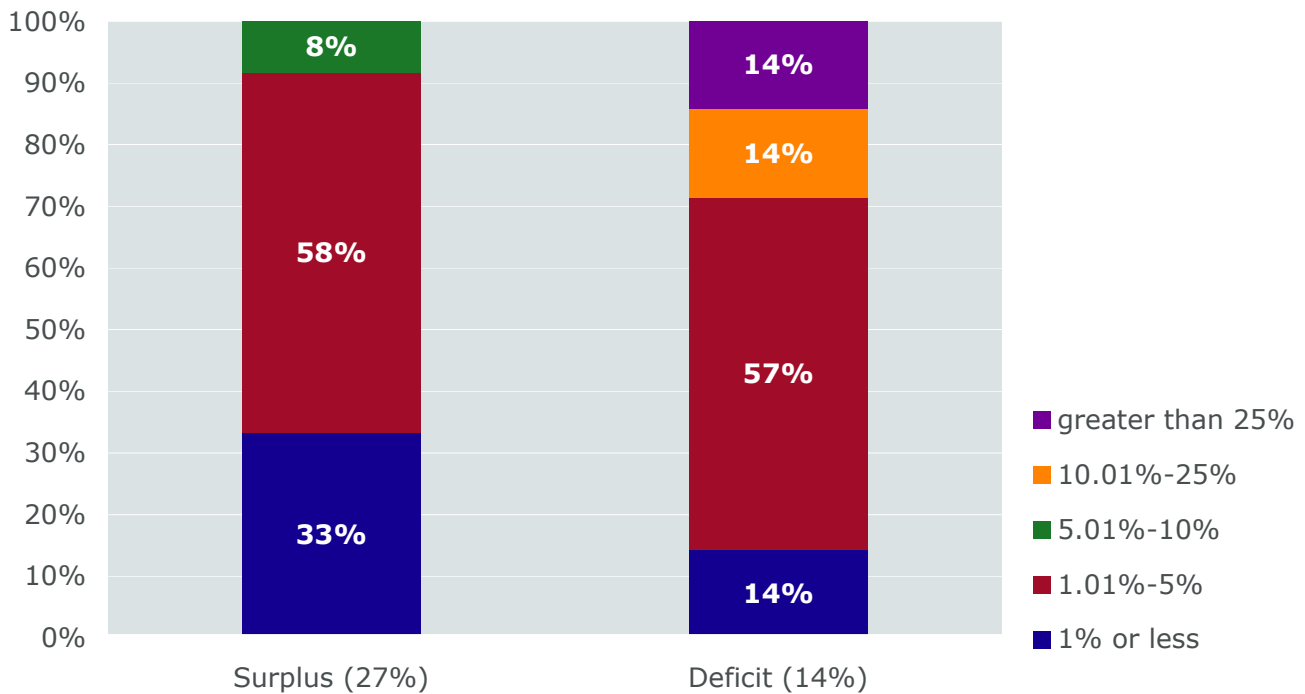
Question 17: For our fiscal year ending in 2010, we currently anticipate that we will end the year with:

Expected for 2010:



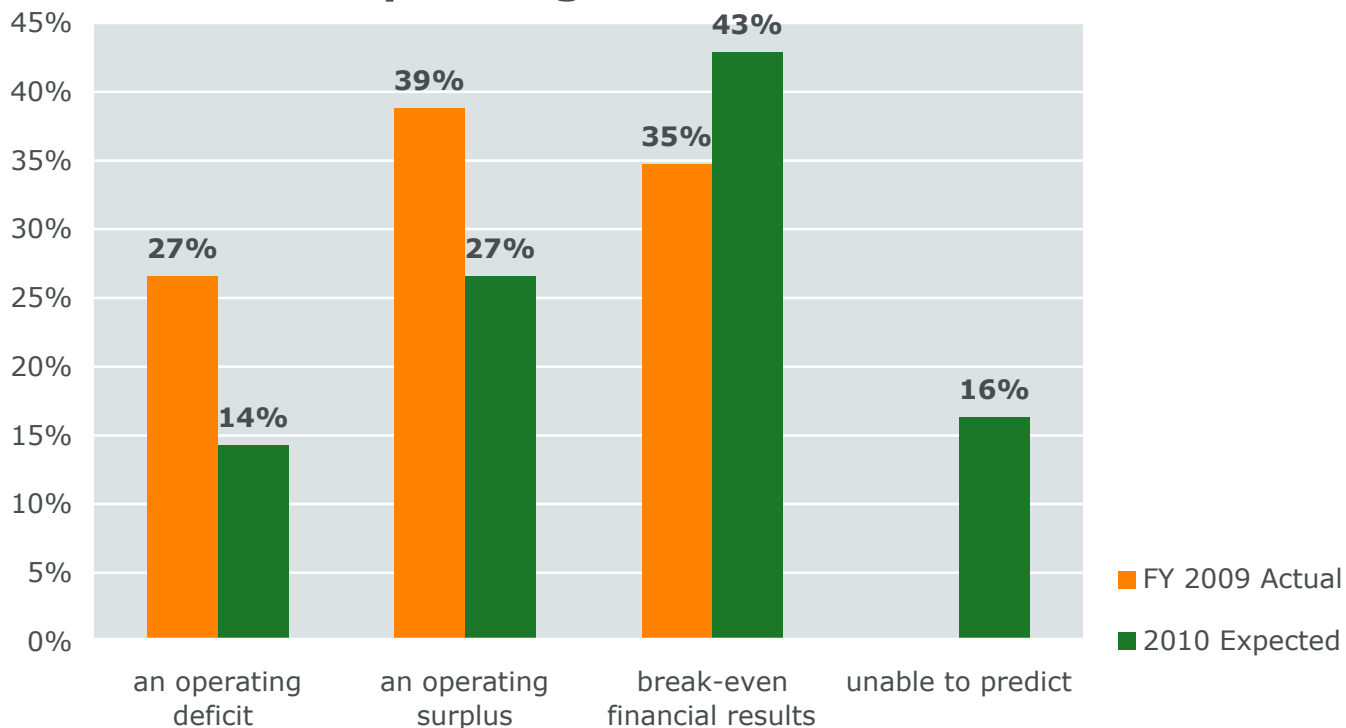
Question 18: If you anticipate a deficit or surplus for your fiscal year ending in 2010, please estimate it as a percent of your annual expense:

2010 Surplus/(Deficit) as % of Expenses



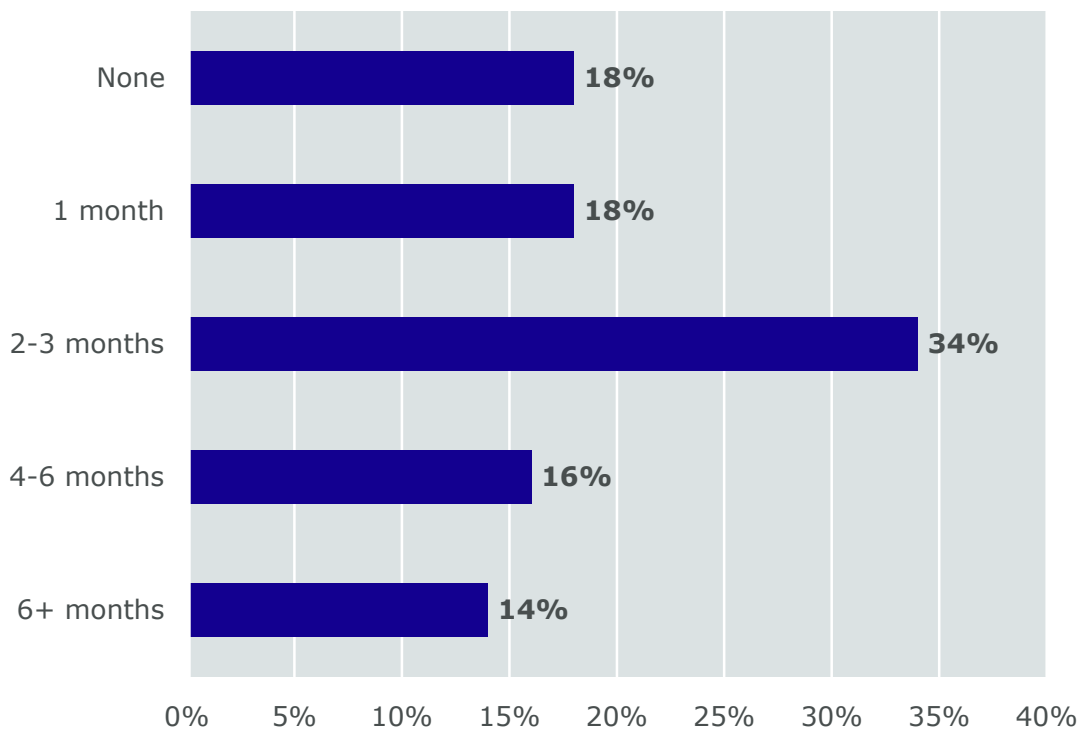
How do 2009 fiscal year results compare to 2010 expectations?

2009 vs. 2010 Operating Results



Question 19: How much cash (including reserves) does your organization have readily available?

Months of cash:

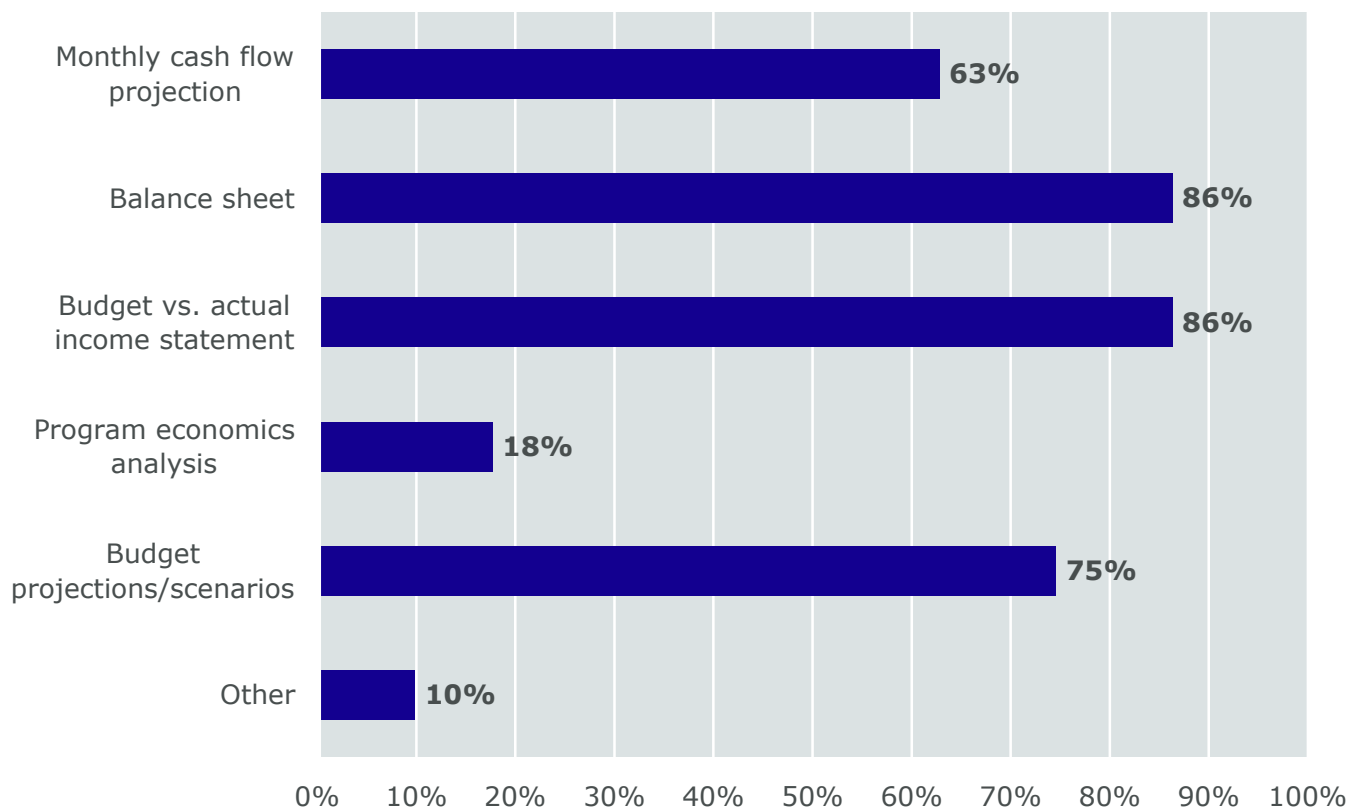


Question 20: What percent did your revenue grow or contract between your fiscal year-end 2008 and your fiscal year-end 2009?

Question 21: What percent do you expect your revenue will grow or contract between your fiscal year-end 2009 and your fiscal year-end 2010?

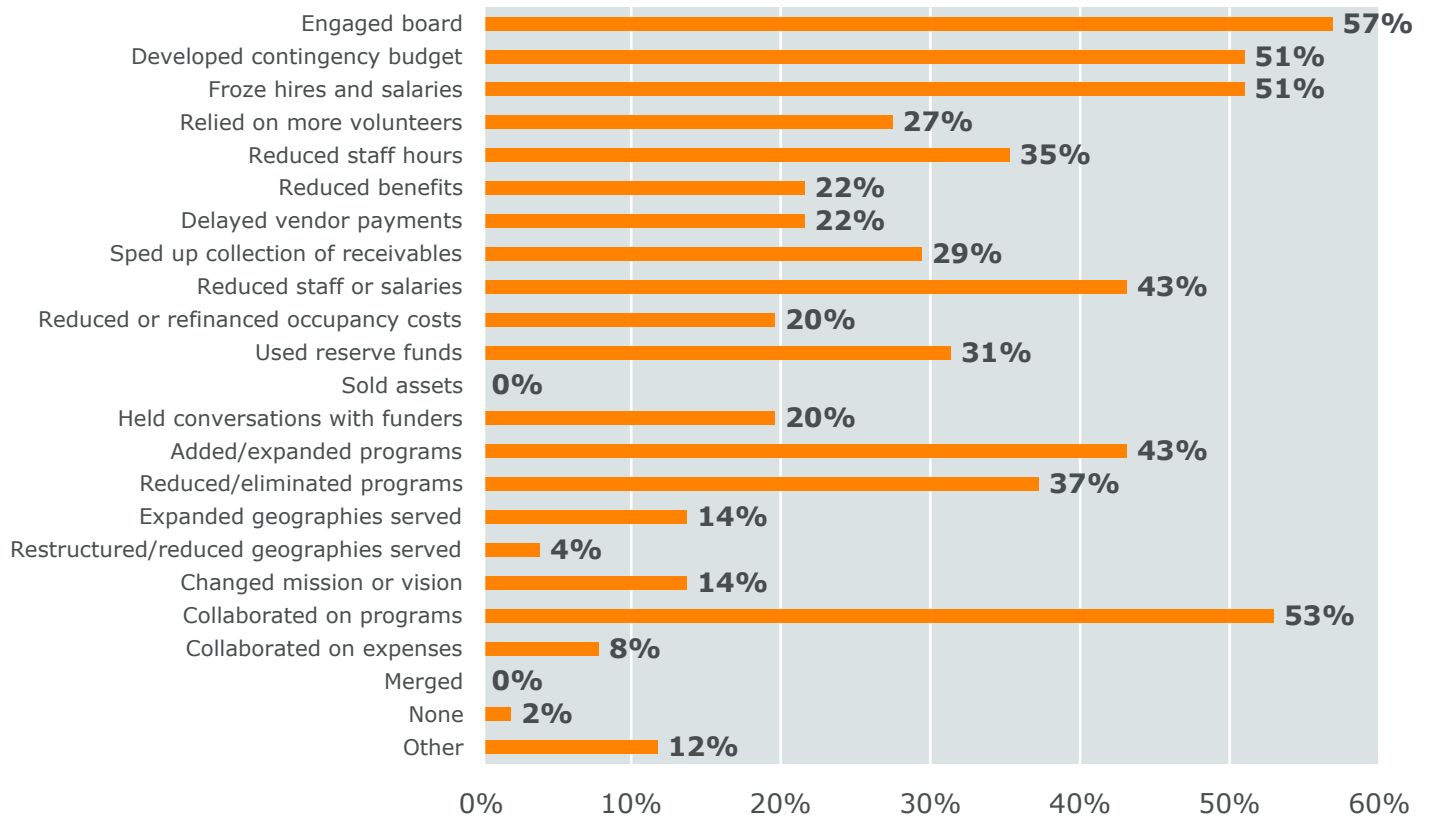
Question 22: Within the last six months, have you prepared any of the following reports for your management and/or board? If so, please check all that apply.

Board & management reports in last six months:



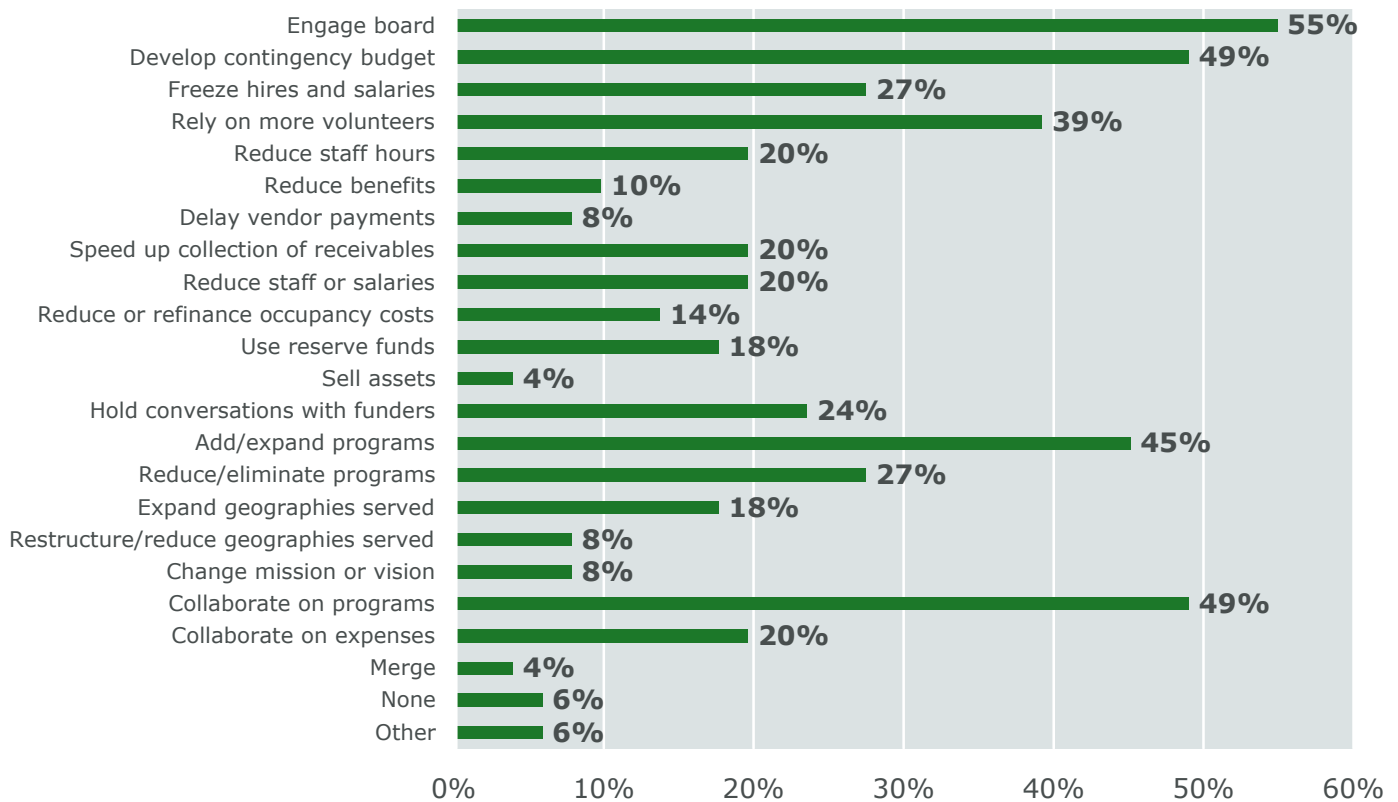
Question 23: Have you taken any of the following actions in the last 12 months? Please check all that apply:

Actions taken in the last 12 months:



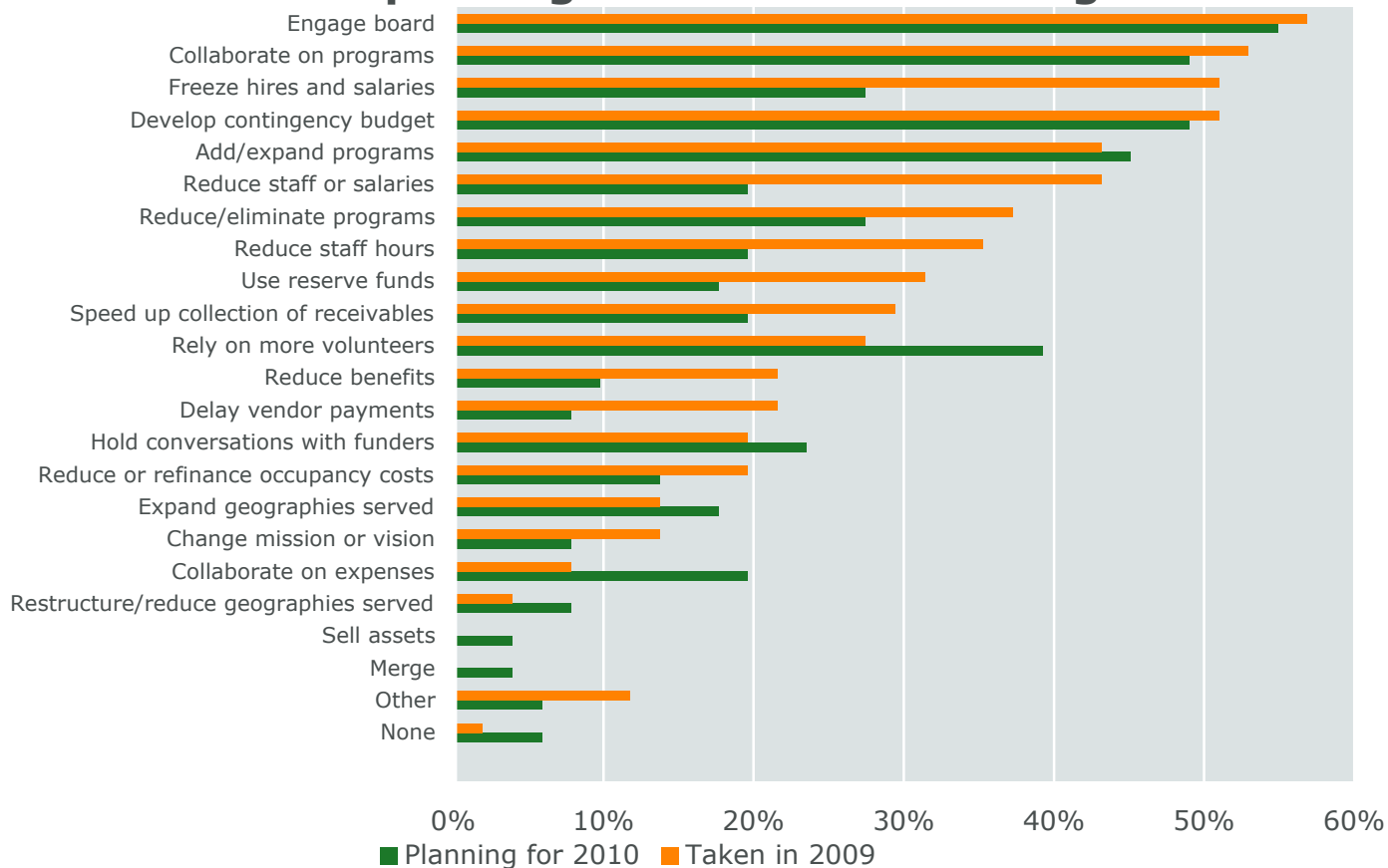
Question 24: Do you plan to take any of the following actions in the next 12 months? If so, please check all actions that you are planning. Please include all activities that will be new for your organization in the next 12 months, as well as any that you will repeat or continue from the previous 12 months:

Actions planned for next 12 months:



How do actions planned for 2010 compare to actions taken in 2009?

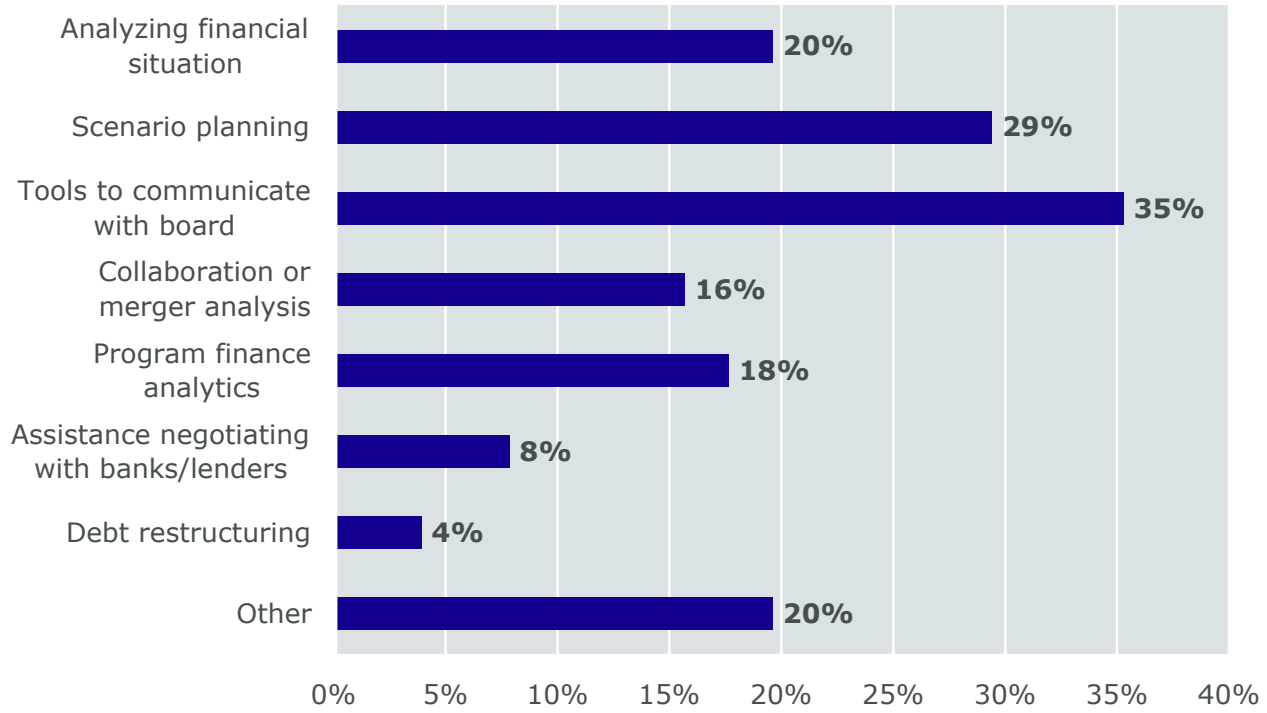
Responding to Economic Challenges



Question 25: With regard to your organization's finances or business practices, what action or change are you most proud of about how your nonprofit responded to economic challenges in 2009? Please briefly describe, as specifically as possible:

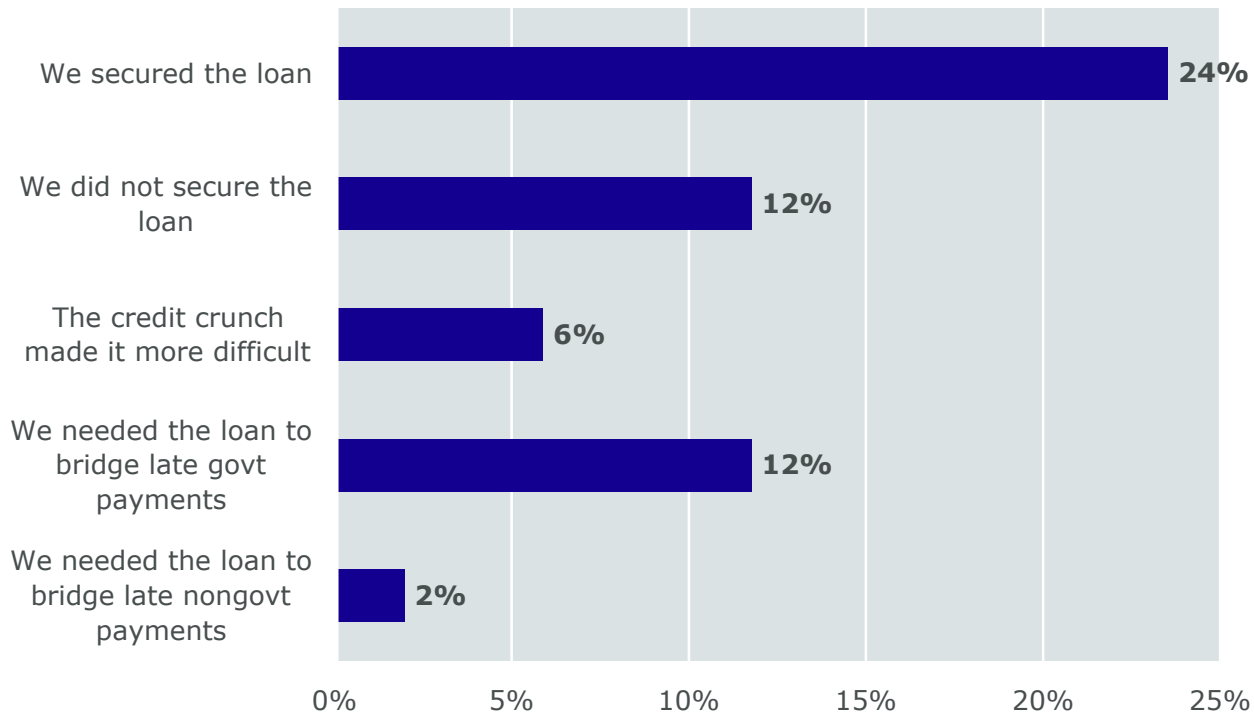
**Question 26: Which of the following types of technical assistance would be helpful now to your organization?
Please check all that apply.**

Helpful TA:



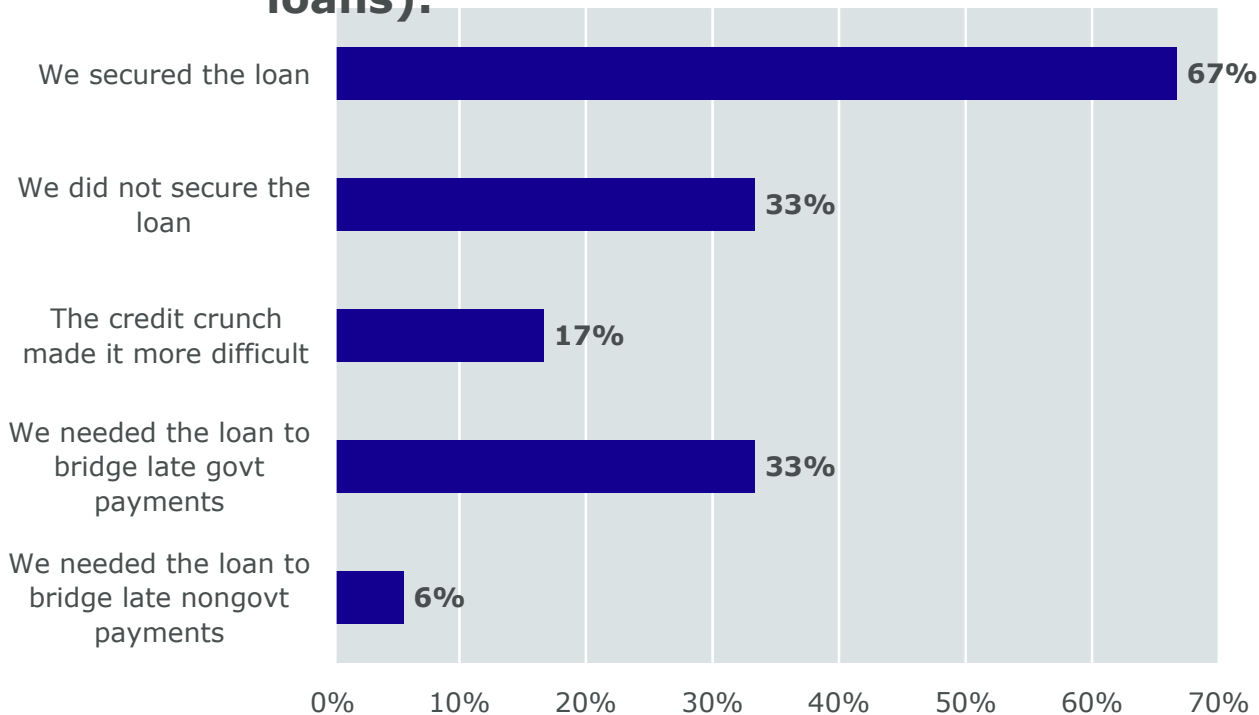
Question 27: If you have applied for a loan or line of credit in the last 12 months, please check all statements with which you agree.

Applied for loans in last 12 months (of all respondents):



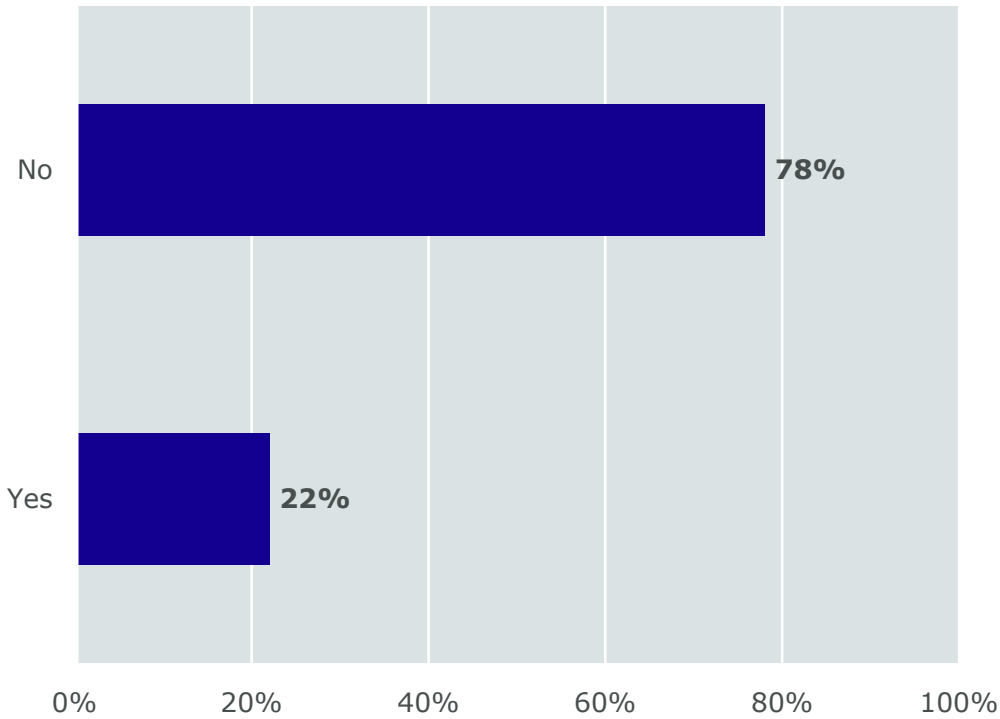
35% of survey respondents applied for a loan in the last 12 months. What did those 35% experience?

Loan experiences (of those who applied for loans):



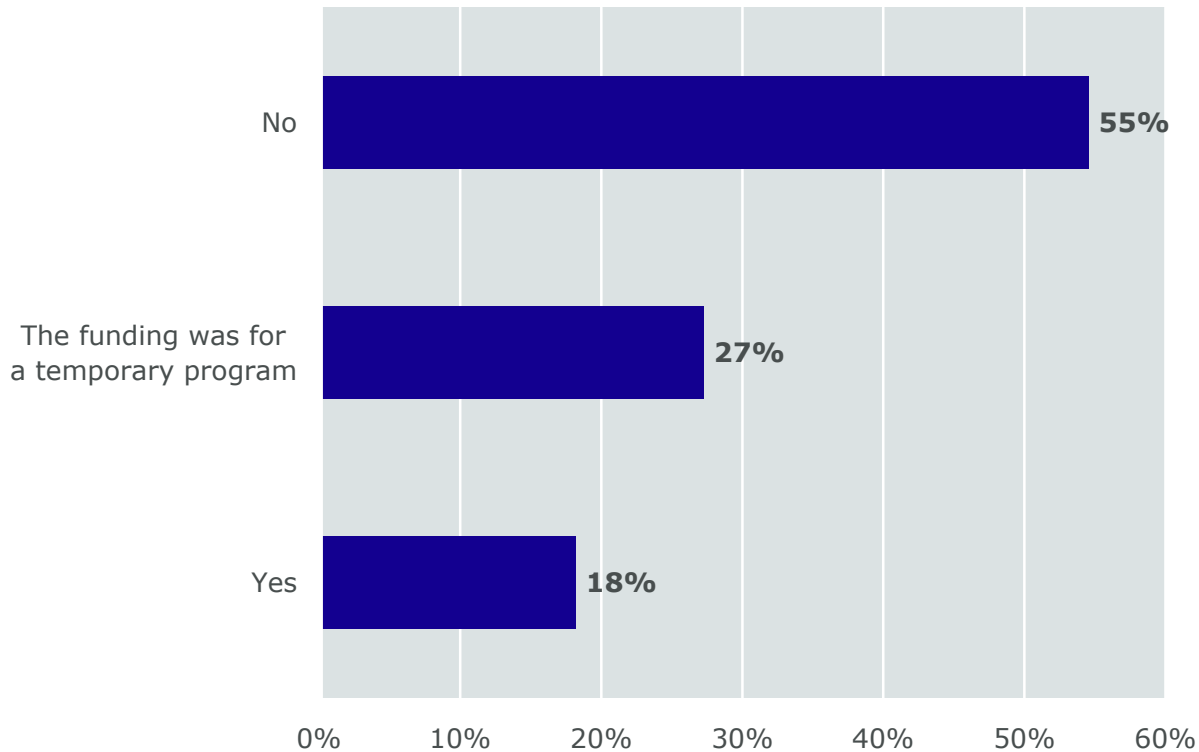
Question 28: Has your organization been a direct recipient of government stimulus funding?

Have you received govt. stimulus funding?



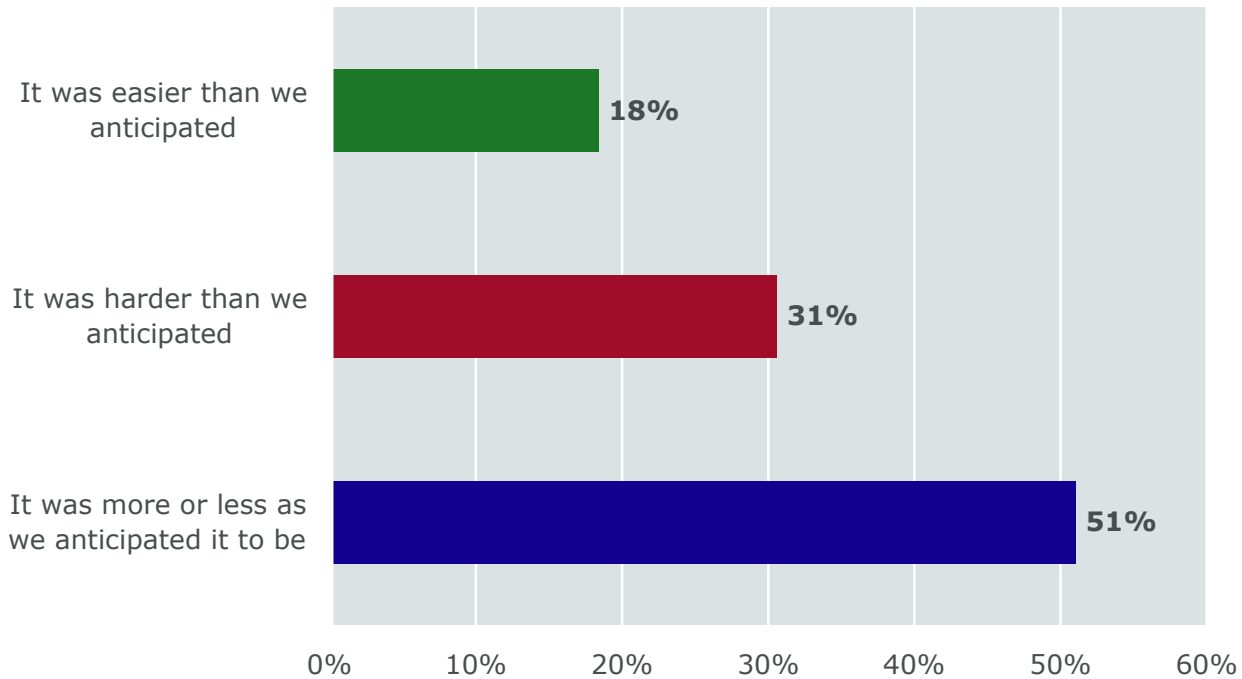
Question 29: If you answered 'Yes' to question 28: Once government stimulus funding goes away, do you anticipate that you'll be able to replace this money with funding from other sources?

Will you be able to replace stimulus money?



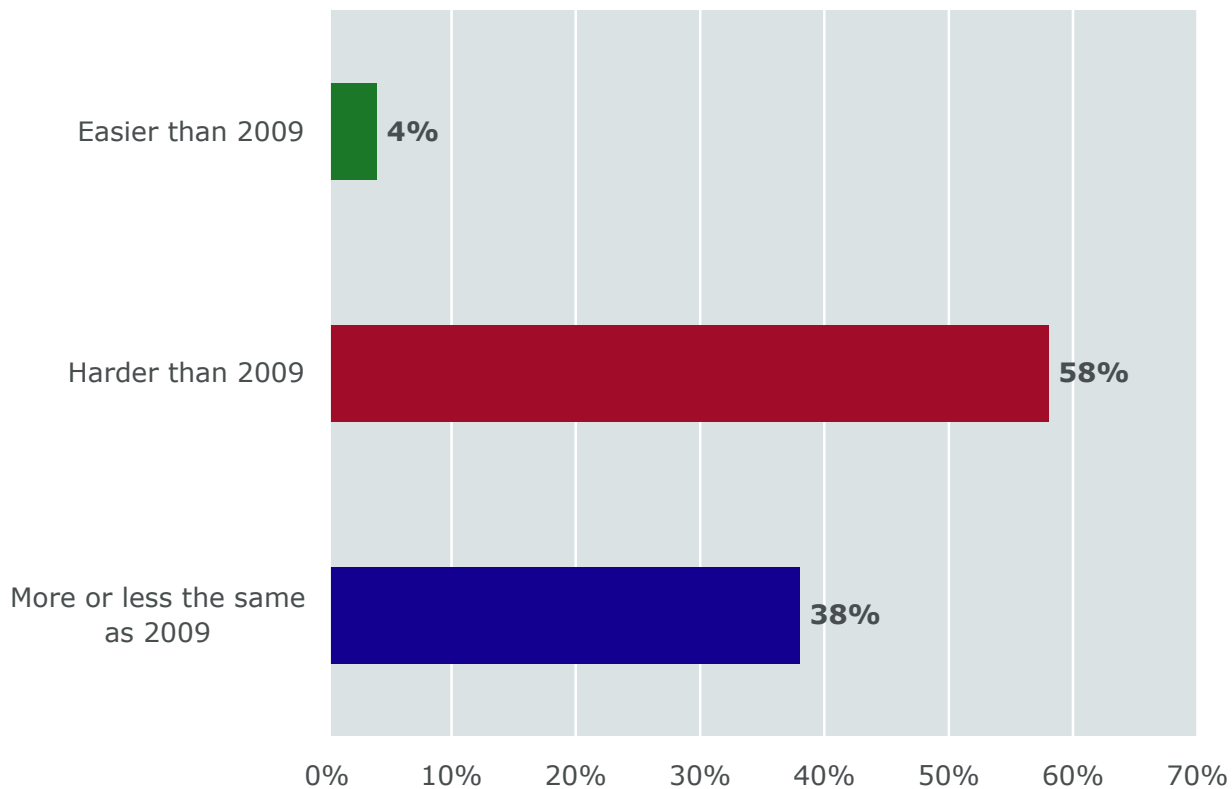
Question 30: Looking back, how would you characterize your organization's financial experience in 2009?

How would you characterize 2009:



Question 31: For 2010, what is your financial outlook for the people you serve? For the people we serve, 2010 will be:

Financial outlook for clients in 2010:



Question 32: What is your financial outlook for your organization in 2010? For our organization, 2010 will be:

Financial outlook for organization in 2010:

